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## MEET INTELETRAVEL.COM'S 2015-2016 PREFERRED TRAVEL PARTNERS

This directory will introduce you to the world-recognized travel brands that have partnered with IntelTravel.com to provide you with more support, more marketing tools, more exclusive offers, more top quality travel experiences for your customers, and more commission than any other travel suppliers.

### Your commitment in return

In return, your commitment is to learn what these Partners have to offer, and recommend their products to your family, friends, coworkers, club members and other customers whenever possible. These Partners have been chosen because they represent the "Best of the Best" in entry level, premium and luxury cruise, river cruise, vacations, escorted tours and more. When you recommend and sell the best quality products, that makes you a top quality travel agent and travel resource for your customers.

### Other travel brands and suppliers

There are of course many thousands of other travel brands and suppliers, and other travel categories that may not be represented in this Directory. Some also have a close working relationship with IntelTravel.com, and may be found in the online listing of Preferred Travel Partners in the Agent Only area of [www.IntelTravel.com](http://www.IntelTravel.com) (log on with your Agent PIN and password). But you will earn more, have more to offer your customers, and get more support by starting with the important Partners in this Directory.

### How to use this Directory

This book helps you quickly find the best and most profitable travel products to offer when you get a travel request from a customer. For each Partner, a description summarizes the itineraries, destinations and other product highlights. A list of "Important To Know" bullet points gives you additional helpful facts and hints. Special Agent Website addresses take you to free e-tools for selling travel, many customizable with your own contact info, like online newsletters you can forward to clients, e-postcards and brochures. You will also find the latest sales and special offers there, plus agent educational programs, registration for email updates and even online booking tools. Go to those websites and register now. Plan to take the educational courses of the Partners who address your customers or interest you the most. Improve yourself through this education, and establish yourself as an expert and specialist to grow your travel business.

Current commissions are listed too, but always check when booking as commissions may vary by travel components, booking method and more. (All information in this Directory was correct at time of printing, but is subject to errors, omissions and change without notice.)

**An important note about contacting Preferred Partner Business Development Managers and Representatives:** Contact information is provided for your use, however less experienced Agents must contact [CustomerService@IntelTravel.com](mailto:CustomerService@IntelTravel.com) first, prior to contacting Preferred Partner Account Representatives directly. Answers to many questions and basic booking support are available through IntelTravel.com. Reserve direct contact with Preferred Partner Account Representatives to more advanced issues, like prospective group sales, marketing support, etc.

### So, why sell Preferred Travel Partners?

Selling Preferred Partners focuses IntelTravel's sales on the travel companies who support your educational and marketing programs, and pay the highest compensation. As sales grow with each company, commissions and other benefits for you grow too. Each Partner has also been carefully selected for the quality of their brand and travel experience. Bottom Line: Sell these Preferred Partners and you will Learn More! Sell More! Earn More!

Thank you for being a part of the IntelTravel.com family and  
The Intelligent Travel Revolution!

[www.IntelTravel.com](http://www.IntelTravel.com)

**INTELETRAVEL.COM'S  
2015-2016 PREFERRED TRAVEL PARTNERS**

Azamara Club Cruises	1
Carnival Cruise Line	2
Celebrity Cruises	3
Club Med	4
Crystal Cruises	5
Disney Cruise Line	6
Funjet Vacations	7
Globus	8
GOGO Vacations	9
Hertz	10
Holland America Line	11
MSC Cruises	12
Marriott International	13
Norwegian Cruise Line	14
Oceania Cruises	15
Princess Cruises	16
Regent Seven Seas Cruises	17
Royal Caribbean	18
International Shore	19
Excursions Group Tauck	20
Travel Insured	21
Viking River Cruises	22
Walt Disney World Resort	23



1

# Azamara Club Cruises



Northern and Western Europe. The Mediterranean. Asia. South America. The West Indies. 184 ports in 63 countries.

When your clients sail with Azamara Club Cruises®, we want them to enjoy immersive cultural experiences with longer stays, more overnights and opportunities for onshore nightlife. We also aim to create a gracious, hospitable onboard environment where guests aren't constantly asked to pay more.

## longer STAYS. more OVERNIGHTS. night TOURING.

- ❖ **Destination Immersion<sup>SM</sup>** — where nearly 50% of all Azamara port visits feature late night (8:00 PM or later) or overnight stays
- ❖ **AzAmazing Evenings<sup>SM</sup>** — complimentary events exclusive to Azamara guests, so they can experience the advantages of longer stays and more overnights in port
- ❖ **Night touring** — allowing your clients to truly immerse themselves in the culture and nightlife of all the places

## Important To Know:

- ❖ Azamara Club Cruises is a Destination Immersive product that features Longer Stays, More Overnights and Night Touring.
- ❖ Azamara Club Cruises is part of the Royal Caribbean Family of Brands.
- ❖ In 2014 Azamara Club Cruises will take 71 voyages, to 226 ports in 67 countries.
- ❖ More than half of all port visits include a late night or overnight stay.
- ❖ We have smaller, intimate and club-like ships that are highly rated.
- ❖ Both ships were recently refurbished.
- ❖ All the latest promotions in 1 document; The Azamara Difference. Available at [www.CruisingPower.com](http://www.CruisingPower.com)
- ❖ Discover the tools you need to successfully sell Azamara Club Cruises® at [www.AzamaraWorldAcademy.com](http://www.AzamaraWorldAcademy.com)



Commission:  
16%

## Contact

Consumers: [www.AzamaraClubCruises.com](http://www.AzamaraClubCruises.com)  
Agents: [www.CruisingPower.com](http://www.CruisingPower.com)  
1.877.222.2526

Lionel Garcia  
Sr. Business Development Manager  
305.928.7876  
[LionelGarcia@AzamaraClubCruises.com](mailto:LionelGarcia@AzamaraClubCruises.com)



# 2 Carnival Cruise Line



## When your clients choose Carnival®, you're in for a treat.

From sweet destinations to incredible food, thrilling onboard activities and amazing entertainment, there's no end to the fun you'll have and the memories you'll make. There's no better way to book the perfect Carnival vacation than with a travel professional. If you have questions, they have answers. Chances are, your travel professional has been on one of our "Fun Ships®," so he or she can give you an inside scoop on the kinds of things you won't want to miss. We never lose sight of the reason we work so hard: you. And we don't just say we value our guests, we show it with Carnival's Great Vacation Guarantee.™ It's one more way we help put your mind at ease. Because, after all, that's what vacations are all about.

So what moments will you enjoy and what memories will you make on your Carnival vacation?

### Important To Know::

- ❖ Comfortable accommodations with personalized stateroom service, Complimentary 24-hour room service, and unlimited snacks, 24/7.
- ❖ Award-winning youth programs for kids of all ages (2-17).
- ❖ Thrilling waterslides and family pools for the kid in all of us.
- ❖ Spectacular stage shows and live entertainment.
- ❖ Amazing destinations brought right to your door.
- ❖ The Punchliner Comedy Club to laughing-so-hard-you-can-barely-breathe funny.
- ❖ Spa Carnival® or the Cloud 9 Spa™\* for some well-deserved pampering. Indulge in a therapeutic thalassotherapy soak, hot stone massage, sauna, or visit the Beauty Salon.
- ❖ You'll also find fresh New York-style deli sandwiches, salad bar, rotisserie, pasta prepared fresh, buffet style selections and more!



Commission:  
15%

### Contact

Consumers: [www.Carnival.com](http://www.Carnival.com)  
Agents: [www.goCCL.com](http://www.goCCL.com)  
**1.800.327.9501**

Jason Douglas  
Business Development Director  
786.431.9778  
[jDouglas@Carnival.com](mailto:JDouglas@Carnival.com)





# 3 Celebrity Cruises



## Modern Luxury is an update on luxury vacations that leaves your client completely restored and renewed.

Celebrity Cruises' iconic "X" is the mark of modern luxury, with its cool, contemporary design and warm spaces; dining experiences where the design of the venues is as important as the cuisine; and the amazing service that only Celebrity can provide, all created to provide an unmatched experience for vacationers' precious time. In addition to offering vacations visiting all continents, Celebrity also presents immersive cruisetour experiences in Alaska, Australia/New Zealand, Canada, Europe and South America.

## New Celebrity Reflection<sup>SM</sup>

The newest addition to Celebrity's innovative fleet is Celebrity Reflection — debuted in Europe in October, 2012. This ship offers exciting new spaces, including three new categories of suites: Signature Suites, AquaClass Suites, and the height of modern luxury — the Reflection Suite. The first two-bedroom suite in the fleet has some incredible features, including a bathroom with an ocean view, balcony tubs with rain showers, higher ceilings, corner floor-to-ceiling windows that give panoramic views, and the most square footage of any guest room onboard (accommodates six guests).

Celebrity Cruises is sure to transport your clients to a new level of vacation experience to breathtaking destinations around the globe.

Celebrity Cruises believes every moment of your client's vacation should be measured by just how far it takes them from the ordinary.

## That's modern luxury.<sup>SM</sup>

### Top Reasons to Sail Celebrity Solstice<sup>®</sup> Class:

- ❖ Travel onboard the World's Highest Rated Fleet
- ❖ Extraordinary Service
- ❖ Expansive Activities
- ❖ Exceptional Dining
- ❖ Luxurious Rooms
- ❖ AquaClass<sup>®</sup> Staterooms
- ❖ Celebrity's Youth & Teen Program
- ❖ The Lawn Club
- ❖ Celebrity iLounge
- ❖ Exhilarating Entertainment



Commission:  
16%

### Contact

Consumers: [www.CelebrityCruises.com](http://www.CelebrityCruises.com)  
Agents: [www.CruisingPower.com](http://www.CruisingPower.com)  
1.800.437.3111

Barbara Julian  
Regional Sales Manager  
954.554.0777  
BJulian@Celebrity.com

4

# Club Med



Whatever your idea of happiness is, you'll find it at Club Med. Travel is easier and more affordable than ever. Along with our Early Booking Policy, Kids Under 4 Go Free! Book an unforgettable all-inclusive getaway at a great value to Cancun, Yucatan, ranked by Trip Advisor as one of the best family resorts, with a trendy new lounge bar, redesigned dining area and 60 new seaside family rooms offering separate, private spaces for children and parents. Or perhaps you'd prefer a Mediterranean escape to Belek, Turkey, a paradise for family fun that also boasts one of the world's top 100 golf courses. If you're a sports enthusiast or enjoy an active lifestyle, Florida's Sandpiper Bay resort is a great choice; here, pro-coaches tailor Active Wellness Boost programs to your unique performance goals. And for a winter wonderland escape, consider a luxurious, all-inclusive ski retreat in the French, Swiss or Italian Alps. At each of our more than 70 resorts worldwide — from the stunning beaches of Kani, Maldives to the magic landscapes of Guilin, China — we'll follow your dreams to the 4 corners of the world. Most of all, we will make you happy.

## Important To Know:

- ❖ All inclusive means gourmet dining, open bar day and night, relaxation, child care
- ❖ Winter vacations include lift tickets and lessons, ski and snowboard
- ❖ Club Med has the only all-inclusive resort in the U.S., among any brand
- ❖ Club Med offers modern luxury and ultra luxury choices
- ❖ Club Med has resorts perfect for family and non-family vacationers world wide
- ❖ Club Med offers accommodations for singles, couples, and families
- ❖ Club Med has group space for meetings, weddings, any kind of group
- ❖ Book early to get the best rates and accommodations



## Commission:

15%

## Special Booking Instructions:

FIT bookings, call **1.800.Club Med**  
Group bookings, call **1.800.453.2582**

For access to **easyclubmed.com** (booking engine) contact your business development manager

## Contact

Consumers: **www.clubmedta.com**  
Agents: **www.clubmedexpertagent.com**  
**1.800.Club Med**

Lisa Hamilton  
Business Development Manager  
954.309.8291  
lisa.hamilton@clubmed.com

# 5 Crystal Cruises



Crystal Cruises voted World's Best Cruise Line more times than any Cruise Line or Travel Product. Crystal's vessels; Crystal Symphony and Crystal Serenity are the largest in the Luxury market affording guests a myriad of choices for Dining, Daytime & Evening Activities, & Entertainment with incomparable service. The ships are meticulously cared for having just completed an extreme "makeover" costing over \$117 million dollars.

Crystal is an All-Inclusive product with the convenience of inclusive-gratuities and complimentary Alcoholic /non-Alcoholic Beverages, including fine wines and top-shelf spirits. Crystal Cruises also offers a wide variety of fine dining in the Crystal Dining Room, or either of two outstanding specialty restaurants: Prego for Italian or Silk Road for Asian Fusion featuring the Nobu Sushi Bar, or casual dining at Tastes or the Trident Grille. Crystal offers of voyage lengths from 7 to 18 days and World Cruise offerings up to 108 days or individual segments. Shorter segments may be purchased on selected dates. New for 2014 is our Non- Smoking Policy; prohibited in all indoor area except the Connoisseurs (smokers lounge) and limited outdoor areas and a "relaxed" dress code allowing gentlemen the option of jacket/no tie on formal nights. Directing your clients to Crystal will generate higher revenue for you, praise for your knowledge, and will lead to future repeat business and even recommendations for you.

## Important To Know:

- ❖ Voted "Worlds' Best" Luxury Cruise Line more than any other Cruise Line.
- ❖ 6-Star Luxury noted for: Space, Service, Quality & Choices.
- ❖ Over \$100 Million in refurbishments since 2010
- ❖ Crystal Symphony: Newly Refurbished, June 2012, Public Rooms
- ❖ Crystal Serenity: June 2011, all staterooms
- ❖ Now "All-inclusive": Complimentary Gratuities, & all Alcoholic/Non-Alcoholic Beverages
- ❖ Largest in Luxury Market affords endless choices of Activities, Dining & Entertainment
- ❖ Wide range of voyage lengths: 7, 9, 11, or 12 days and World Cruise/or Segments



**Commission:**  
13%

## Special Booking Instructions:

As a **Vacation.com** member you have every Crystal sailing date as a National Accounts Group date with special amenities.

Go to the Group Cruise Space tab in your back office at **www.InteleTravel.com** to see those Exclusive offers.

## Contact

Consumers: **www.CrystalCruises.com**  
Agents: **www.CrystalCruises.com**  
(and select "Travel Agent Center")

Gene Shulman  
District Sales Manager  
1.800.446.6620 ext. 6  
GShulman@CrystalCruises.com



## 6

# Disney Cruise Line



On a Disney cruise, there is something for everyone: relaxing “me” time for the adults, imaginative fun for the kids and exciting family time for all. Every voyage includes the attention to detail and world-class hospitality that only Disney can provide.

**Activities:** Join in a variety of activities at lavishly themed onboard venues designed to inspire and delight each and every member of your family.

**Dining:** Savor Disney’s one-of-a-kind Rotational Dining, where Guests “rotate” through 3 different restaurants with personalized service from servers who travel with you to each meal.

**Entertainment:** Immerse yourselves in Broadway-quality, original Disney musicals that can’t be seen anywhere else—as well as special moments with Disney Characters and first-run Disney movies. The family comes together for unique themed celebrations on deck, including the only fireworks spectacular at sea.

**Castaway Cay:** Most cruises include a stop at Disney’s island paradise, reserved exclusively for Disney cruisers.

**Exciting New Departure Ports:** Disney Cruise Line® has selected the most stunning destinations in the most exciting regions around the world.

## Important To Know:

- ❖ Disney’s attention to detail, quality of service and flawless execution
- ❖ First run-films at sea, including some in digital 3D and Broadway style shows (no charge)
- ❖ Daily breakfast, lunch, dinner, snacks plus free soda, coffee & tea at beverage stations and complimentary room service
- ❖ Nursery for babies 12 weeks — under 3 (or not potty friendly). Youngest in the industry (nominal charge)
- ❖ Award winning Kids programming (included in the price) with dedicated areas for 3-10 years old and TWEENS 11-13
- ❖ AMAZING dedicated private area and programming for TEENAGERS (Ages 14-17) / Adults NOT allowed ...open 'til 2:00 AM!
- ❖ Exclusive areas for ADULTS such as nightclubs, lounges, private pool and beach, fitness center and many others!
- ❖ World-class staterooms featuring SPLIT BATHROOMS in most categories

## Contact

Consumers: [www.DisneyCruise.com](http://www.DisneyCruise.com)  
 Agents: [www.DisneyTravelAgents.com](http://www.DisneyTravelAgents.com)  
 1.800.511.1333

Lily Mendoza, CTC  
 District Sales Manager  
 1.800.939.8265  
 Lily.Mendoza@Disney.com



**Commission:**  
 14% (from sail date effective 2/1/2015)



# 7 Funjet Vacations



Funjet Vacations is an industry leader that is celebrating their 40th anniversary in 2014. With over 900 vacation destinations, 26,000 hotels and 20 airlines to choose from, Funjet Vacations not only provides incredible choices, but our experience also gives our customers values, products and exclusive offers you won't find anywhere else. We specialize in flexible, personalized vacations for individuals and groups via nonstop charters and scheduled airlines to our world-wide destinations. Travelers can choose from land-only or air-inclusive vacations and a wide variety of optional components such as tours, attractions and sporting events. Vacation Packages: Resorts, Domestic, International and Air, Car, Hotel features.

## The Best Deposit Policy Program in the Industry

Your client's can lock in their vacation package and pay less upfront, including published airfares on select carriers. For hotel only and charter/value flight vacations book for as little as \$50 down per person. For bulk/published airfares, book for as little as \$200 down.

## Other Agent Reward Programs

Don't forget about our 2% upsell program where you automatically earn 2% bonus commission when booking upgraded room categories at select hotels and give yourself a raise with the set your commission tool! With set your commission, you can add on as much as 30% or \$300 in addition to your base commission.

### Important To Know:

With Funjet's Fun for Life program, selling is simpler and more rewarding than ever. You can easily spice up your sales and your wallet because now you'll always earn on the hotels you sell the most. You'll earn \$5 on every booking with these hotels:

- ❖ Palladium Hotels & Resorts
- ❖ RIU Hotels & Resorts
- ❖ Barcelo Hotels & Resorts
- ❖ Palace Resorts
- ❖ El Dorado Spa Resorts & Hotels by Karisma
- ❖ Live Aqua Hotels & Resorts
- ❖ Hyatt Resorts & Spas in Hawai'i
- ❖ Hard Rock Hotel
- ❖ Real Resorts
- ❖ Azul Hotels by Karisma
- ❖ Fiesta Americana Hotels & Resorts
- ❖ Walt Disney World® Resorts
- ❖ Excellence Group Luxury Hotels & Resorts
- ❖ IBEROSTAR Hotels & Resorts

### Contact

Consumers: [www.FunJet.com](http://www.FunJet.com)  
 Agents: [www.FunjetAgent.com](http://www.FunjetAgent.com) or  
[www.VAXVacationAccess.com/Funjet](http://www.VAXVacationAccess.com/Funjet)  
 1.800.437.1866

fjvagsvcsvcs@marktravel.com  
 fjvcustomerstupport@marktravel.com



### Commission:

Domestic range from 10% to 14%  
 International range from 13% to 15%  
 (ranges vary based on the total number of passengers)



## 8

# Globus Family Of Brands



## Globus Family Of Brands

For more than 80 years, the Globus family of brands has been providing a variety of vacations that address the needs of today's diverse traveler with unparalleled vacation experiences, full of discovery and insight. We offer hundreds of unique itineraries all over Europe, North America, South America, Asia, Australia and Africa.

Whether it's a fully escorted, premium, independent, or river cruise vacation, with Globus, Cosmos, Monograms and Avalon Waterways you will get unmatched value, insider knowledge, and world-class customer service with every journey.

By now it's no secret. River cruising is booming. Avalon Waterways has risen to the top of this growing market by doing one thing well—listening to travel agents. Every aspect of the Avalon experience is tailored to the preferences of our guests — from the scenic stateroom views to the engaging stories told on shore. Avalon is your answer to legendary river cruises and inspired design.

### Important To Know:

- ❖ Globus: Every Journey Tells A Story. First Class Escorted Tours. Bring the world to life with VIP access and more inclusions.
- ❖ Cosmos: Turning Travel Dreams Into Reality. Escorted tours that offer unrivaled value.
- ❖ Monograms: The adventure and personal freedom of independent travel meets the ease and value of packaged travel.
- ❖ Avalon Waterways: The newest fleet on the waterways offers an all-inspired river cruise experience featuring premium style and value.
- ❖ Earn a half-free with a group of 8, and with your 50% travel agent discount you travel with your group for free!
- ❖ Visit our virtual brochure rack:  
[www.GlobusFamily.com/brochures](http://www.GlobusFamily.com/brochures)
- ❖ Official partner of America's National Parks. Ask about our Go Parks program. Contribution made for every traveler!
- ❖ We have 3 Specialist Programs with benefits- log on to [www.Agents.GlobusFamilyPartner.com](http://www.Agents.GlobusFamilyPartner.com) Avalon Waterways Specialist-Sail 3 Travel Free Globus Tour Expert- Book 5 and Fly Monograms Booking Agent – Receive 50% off a Monograms Product

### Contact

Consumers: [www.GlobusFamily.com](http://www.GlobusFamily.com)  
Agents: [www.GlobusFamilyPartner.com](http://www.GlobusFamilyPartner.com)  
**1.866.270.9850**

Denise Fraind  
Business Development Manager  
727.433.1649  
[dfriand@globusfamily.com](mailto:dfriand@globusfamily.com)



**Commission:**  
17% Globus, Monograms, Avalon / 13% Cosmos

**Special Booking Instructions:**  
5% commission on air  
5% commission on pre-booked optionals on Globus, Monograms, and Avalon Waterways.

**GLOBUS.**  
*family of brands*



# 9 GOGO Vacations



## Leading wholesaler with more than 40 local sales offices

GOGO Vacations is a leading wholesaler of value and amenity-packed vacation packages with more than 40 local sales offices, exclusively serving the travel agent community. Founded in 1951, GOGO offers its travel agent customers competitive commissions, comprehensive marketing programs, co-op advertising opportunities and annual Learning Conferences and Worldwide Showcases in cities across the US.

## Only through travel agents

Travel professionals have turned to GOGO Vacations for its depth and breadth of product and destination offerings and after their acquisition by Flight Centre Limited in 2008, GOGO now has access to the world's most extensive product distribution network.

### Important To Know:

- ❖ Price Beat Promise:  
If we can book it, we will beat it!
- ❖ No Worries Policy!  
No revision fees, no late booking fees & no walk guarantee
- ❖ unrivaled Product Range
- ❖ My Time: Exclusive amenities at no additional cost!
- ❖ 24/7 Sales & Support to Personally Assist
- ❖ Travel Guard Insurance
- ❖ E-Brochures & E-Flyers
- ❖ Specialized GOGO Groups Teams

### Contact

[www.GoGoWorldWideVacations.com](http://www.GoGoWorldWideVacations.com)  
1.888.567.0600

Brittany Wilson  
Business Development Manager  
201.783.7409  
WilsonB@GoGoWWV.com



### Commission:

15% except: Bermuda 13%,  
Walt Disney products 10%,  
All optional sightseeing & meal plans 10%,  
Worldwide Traveler Exotics 17%



# 10 Hertz



Book Using Your **Hertz CD# 1170024**  
For Preferred Rates And Commissions!



Hertz operates its car rental business through the Hertz, Dollar and Thrifty brands from approximately 10,400 corporate, licensee and franchisee locations in North America, Europe, Latin America, Asia, Australia, Africa, the Middle East and New Zealand.

Hertz is the largest worldwide airport general use car rental brand, operating from approximately 8,800 corporate and licensee locations in approximately 150 countries. Hertz is the number one airport car rental brand in the U.S. and at 111 major airports in Europe. Dollar and Thrifty have approximately 1,580 corporate and franchisee locations in approximately 80 countries.

## Hertz Services

- ❖ **Gold Choice** is the freedom your clients can only get from Hertz to keep the car they reserved or simply choose another. Open to Hertz Gold Plus Rewards Members only.
- ❖ **Mobile Gold Alerts:** Hertz will send an email or SMS Carfirmation to your clients the moment their plane lands. It confirms their vehicle and the stall it will be waiting in. Open to Hertz Gold Plus Rewards Members only.
- ❖ **eReturn:** When your clients return their car, they fill in the Express Return slip and walk away. Hertz will email them a PDF eReceipt within 30 minutes of returning their car.

## Important To Know:

- ❖ Hertz Client Discount: Use **CD# 1170024** for discounts up to 20% off Hertz Rentals in the US and Canada.
- ❖ Dollar and Thrifty are Preferred Suppliers of **Vacation.Com** — please check for retail rates.
- ❖ Hertz Affordable Europe Program: Earn 18% commission on Hertz Affordable Europe Rentals.
- ❖ Rate Match: If you find a lower rate from another car company in Europe, Australia and New Zealand call 800.654.8881.
- ❖ Agent Gold Rewards: Hertz rental of 3+ days earns 10 Agent Gold Reward points. Redeem points for merchandise & more.
- ❖ Hertz Business Rewards: Enroll small to medium companies for Business Travel rates and benefits.
- ❖ Exclusive Bonus: Earn Hertz Bonus Incentive of \$9.00 per discretionary weekly rentals \$2.00, per discretionary weekend.

## Contact

Consumers: [www.Hertz.com](http://www.Hertz.com)  
Agents: [www.HertzAgent.com](http://www.HertzAgent.com)  
Domestic: **1.800.654.3131**  
International: **1.800.654.8881**

Marianne Sequeira  
Travel Territory Sales Manager  
305.799.4969  
Msequeira@Hertz.com



## Commission:

10% commission:  
Weekly/Weekend using CD#1170024.  
18% commission on Hertz Affordable Europe Rentals.

## Special Booking Instructions:

Agent Gold Rewards: Hertz rental of 3+ days earns 10 AGR points. Visit [www.HertzAgentGold.com](http://www.HertzAgentGold.com) to sign up today.

# 11 Holland America Line



## Holland America Line provides cruise experiences as extraordinary as our worldwide itineraries.

Holland America Line cruises convey guests to exotic destinations in elegant style and luxurious comfort. Our mid-sized ships feature inviting public spaces, award-winning restaurants and spacious staterooms — most with ocean views or private verandahs. With nearly one crew member for every two guests, service is gracious and attentive, and an array of enriching activities await each guest, from the Culinary Arts Center, presented by Food & Wine® magazine to the Digital Workshop.

## Dancing with the Stars: at Sea theme cruises

Our popular Dancing with the Stars: at Sea theme cruises feature dance lessons, dazzling productions and opportunities to meet the stars. Plus, every sailing on all 15 Holland America Line ships feature an exclusive Dancing with the Stars program including dance lessons and more.

Celebrating 141 years of cruising the world, and with more than 500 sailings per year to all seven continents, Holland America Line is committed to creating once-in-a-lifetime experiences, every time.

### Important To Know:

- ❖ Refined Elegance — Elegant mid-sized ships with spacious staterooms, most with ocean views or verandahs; Generous public rooms and plenty of outdoor space; More personal attention — attentive yet discreet.
- ❖ Awards & Accolades — Consistently among the highest-rated cruise lines, including Condé Nast Traveler Readers' Choice Awards and Travel + Leisure World's Best Awards.
- ❖ Gracious Service — Warm and genuine, with twice-daily stateroom housekeeping; Perfectly orchestrated restaurant service; European-trained aestheticians in the Spa, expert fitness instructors and a personal concierge in the Neptune Lounge.
- ❖ Onboard Dining — Two expert servers per table in the main Dining Room for perfectly orchestrated service; Elegant dining in the luxurious, intimate Pinnacle Grill with its inspired dishes and boutique wines; The innovative Italian-influenced Canaletto; The casual Lido, and more.
- ❖ Club HAL — Created for guests between the ages of 3 and 17; Provides teen-friendly activities; Supervised by full-time staff with degrees in education, recreation or related fields.
- ❖ Warm and genuine, with twice-daily stateroom housekeeping; Perfectly orchestrated restaurant service; European-trained aestheticians in the Spa, expert fitness instructors and a personal concierge in the Neptune Lounge.
- ❖ Dancing with the Stars: at Sea — Four theme cruises in 2015-2016 will feature Dancing with the Stars: at Sea events, including dance lessons; a chance to meet the dancers, ask questions and take photos; and a dazzling production starring celebrities and dance pros, complete with glamorous costumes and routines from the TV show.

### Contact

[www.HollandAmerica.com](http://www.HollandAmerica.com)  
1.800.426.0327

Barbara Farenwald  
Business Development Manager  
1.800.544.0443 (prompt 4)  
BFarenwald@HollandAmerica.com  
Preferred Alaska & Long Voyage Cruise Partner (Traditional)



**Commission:**  
15%

**Special Booking Instructions:**  
All bookings to be made through Polar Online.  
All group blocks can be made via Polar Online.

# 12 Marriott International



Marriott International is a leading lodging company with more than 3,700 properties located in 74 countries and territories. Through an ever-evolving portfolio of innovative and award winning brands — each with its own identity, each offering a different type of guest experience — Marriott can meet virtually any travel need or niche — for business or leisure, from weekend getaways to extended stays. And whether guests seek a luxurious deluxe hotel or sheer value accommodations, Marriott hotel brands adhere to a tradition of attentive guest care, exceptional amenities and in-depth local knowledge to ensure our guests' stays are not just comfortable, but always memorable. The Marriott family of brands is categorized into six classifications: Iconic Luxury, Lifestyle Collections, Signature, Modern Essentials, Extended Stay & Vacation Clubs.

ExecuStay	Autograph Collection Hotels	SpringHill Suites by Marriott
The Ritz-Carlton	AC Hotels	TownePlace Suites by Marriott
JW Marriott	Courtyard by Marriott	Marriott Executive Apartments
Marriott Vacation Club	Bulgari Hotels & Resorts	Renaissance Hotels
Grand Residences by Marriott	Edition	Marriott Hotels & Resorts
Gaylord Hotels	Residence Inn by Marriott	Marriott Conference Centers
The Ritz-Carlton Destination Club	ExecuStay Fairfield Inn & Suites by Marriott	

## Important To Know:

- ❖ Become a Hotel Sales Specialist with the Industry's Leading Training Program: Hotel Excellence! [www.HotelExcellence.com](http://www.HotelExcellence.com)
- ❖ Enjoy the industry's only Double Commission Guarantee!
- ❖ Check out the fun at Love Travel Agents [www.LoveTravelAgents.com](http://www.LoveTravelAgents.com)
- ❖ Need help? Contact Marriott's award winning Intermediary Partner Care team at [TA.Help@Marriott.com](mailto:TA.Help@Marriott.com)
- ❖ Same rate guarantee! Your clients will not find a lower rate, anywhere.



## Commission:

10% commission paid on all commissionable rates

## Special Booking Instructions:

800.831.3100 – option 3, or 402.390.1651

(Intermediary Partner Care for Travel Agent assistance)

Worldwide Reservations in US - 1.888.236.2427

## Contact

Consumers: [www.Marriott.com](http://www.Marriott.com)

Agents: [www.Marriott.com/travelagents](http://www.Marriott.com/travelagents)

1.888.236.2427

Intermediary Partner Care

800.831.3100 - option 3



# 13 MSC Cruises



At MSC Cruises, we draw upon our rich Mediterranean heritage to offer travelers a truly international experience. The third largest and fastest-growing cruise line in the world, our fleet encompasses 12 magnificent vessels. We offer a diverse array of departure ports and shore excursions as we sail year-round in the Mediterranean and seasonally in Northern Europe, South America, Red Sea and the United Arab Emirates. MSC Cruises unprecedented growth in the cruise industry spurred the decision to respond to the requests of the travel agency community and consumers for a year-round presence in the North American market and will be sailing year-round in the Caribbean from PortMiami.

MSC Divina will also feature the MSC Yacht Club for the first time in North America. Our unique "ship within a ship" will now be available in the Caribbean for guests looking for unparalleled indulgence, luxury and comfort. From personal butler, to 24-hour concierge service and complimentary wines and spirits available any time of the day, guests booked in the MSC Yacht Club Suites are pampered throughout the MSC Yacht Club's exclusive lounges and pool area. What's more, our family-owned cruise line offers a signature Kids 11 & Under Sail Free program all year long, and special rates for kids 11-17 years. Onboard, you'll discover a cosmopolitan atmosphere with the opportunity to meet travelers from around the world. We're known for acclaimed international entertainment, the exotic MSC Aurea Spa and Mediterranean Cuisine.

## Important To Know:

- ❖ World's fastest growing & third largest cruise line
- ❖ Genuine Mediterranean style & quiet, cosmopolitan atmosphere
- ❖ One-of-a-kind itineraries
- ❖ MSC Divina now sailing year round in the Caribbean from PortMiami offering MSC Yacht Club & MSC Aurea suites
- ❖ Fresh international cuisine
- ❖ Outstanding entertainment
- ❖ Spotless ships, impeccable décor
- ❖ Kids 11 & Under Sail Free



## Commission:

Cruise 12%-16%  
5% pre-booked shore excursions

## Contact

Consumers: [www.MSCCruisesUSA.com](http://www.MSCCruisesUSA.com)

Agents: [www.MSCCruisesAgent.com](http://www.MSCCruisesAgent.com)

1.800.666.9333

Beth Cohen, ACC

Business Development Manager

1.866.672.0862 ext. 1053 or 1.866.672.0762 Sales Svc.

Beth.Cohen@MSCCruisesUSA.com



# 14 Norwegian Cruise Line



Norwegian Cruise Line offers the uniqueness of the real Freestyle Cruising product with 15 ships built exclusively for the freedom of our guests. Freestyle means freedom to enjoy your vacation on your terms, freedom to dress up or down, and freedom to eat when and where you want. The average Norwegian guest is 42 years old.

Family Accommodations are offered in different categories as well as 2 and 3 bedroom suites that accommodate up to 8. The Haven offers luxury suites of up to 5,750 square feet with exclusive benefits and amenities including key-card access for dining as well as private pool, sundeck, hot tub and fitness area. This offers a perfect multi-generational vacation. Innovative studio staterooms offer solo accommodations with special single pricing (Norwegian Epic & Breakaway).

Freestyle Dining offers an incredible choice of restaurants with up to 21 different dining venues. Specialty restaurants have unique offers with cover charges from \$15 to \$30. Children under 3 eat free always and there is a complimentary kids menu available for children 4-12 years old. Freestyle Entertainment offers Las Vegas style shows. Kids and Teens programs offer complimentary fun for all ages starting at age 2. Our ships offer slides, climbing walls, basketball, kids pools and video arcades. 2014 offers 4 ships in Europe, 2 in Alaska round-trip Seattle, Caribbean itineraries from New York, Tampa, Miami and New Orleans, Bermuda from Boston and New York as well as Canada/N.E. and the exclusive year-round 7-day Hawaiian Island itinerary from Honolulu.

## Important To Know:

- ❖ Freestyle Cruising— No dining or entertainment assignments — resort wear casual — up to 27 dining venues
- ❖ Freestyle Accommodations — from 2 and 3 bedroom villas to solo staterooms & spa staterooms
- ❖ Kids and Teens Programs in 5 age categories as well as a nursery program — Nickelodeon on 3 ships
- ❖ Agents can block 8-16 cabin groups on any or all sailings with no deposit until 120 days before departure
- ❖ NCL university voted “Best Travel Agent Educational Program” by Travel Weekly 2011 & 2012 — Email [NCLU@NCL.com](mailto:NCLU@NCL.com)
- ❖ The Haven — complex of suites on Epic, Breakaway, Getaway and Jewel Class ships with Butler, Concierge & exclusive amenities



Commission:  
15%

## Contact

Consumers: [www.NCL.com](http://www.NCL.com)  
Agents: [BookNCL.com](http://BookNCL.com)  
**1.800.327.7030**

Mary Sue Jurkowski  
Business Development Manager  
414.870.4848  
[MSueJurkowski@NCL.com](mailto:MSueJurkowski@NCL.com)

# 15 Oceania Cruises



## Experience value without compromise... Every wish fulfilled

Whoever said, "You can't have it all," never sailed the mid-size ships of Oceania Cruises. By beautifully blending elegance and luxury with exceptional intimacy and warmth, Regatta, Nautica, Insignia, Marina, and the stunning new Riviera offer all of the indulgences you could possibly imagine. The welcoming, convivial ambiance onboard instantly puts you at ease, encouraging you to fully enjoy the inherent benefits of ships masterfully designed on a human scale. One of the striking advantages is the generous ratio of staff to guests, which allows for an astonishingly high level of personalized service. Perhaps most remarkable is the incredible value behind the uncompromising quality of the Oceania Cruises experience.

## Where you belong

Our ideally sized ships provide all the ingredients for you to relax, beginning with our spacious suites and staterooms. The remarkably expansive Canyon Ranch SpaClub® facility promotes healthy, balanced living with spa services, classes and nutritious cuisine. Open-seating in as many as six restaurants frees you to dine when, where and with whom you wish, all without supplemental charges, and the exquisite cuisine inspired by Master Chef Jacques Pépin is widely recognized as the "finest at sea."

### Important To Know:

- ❖ Mid-size, elegant ships catering to just 684 or 1,250 guests;  
BEST VALUE IN UPSCALE CRUISING
- ❖ Finest cuisine at sea, served in a variety of distinctive open-seating restaurants, all at no additional charge
- ❖ Gourmet culinary program created by world-renowned Master Chef Jacques Pépin
- ❖ Port-intensive itineraries featuring more overnight visits and extended evening port stays
- ❖ Country club-casual ambiance; tuxedos and gowns are never required
- ❖ Bon Appétit Culinary Center, the only purpose-built, hands-on cooking school at sea
- ❖ Acclaimed Canyon Ranch SpaClub®
- ❖ Extraordinarily high staff-to-guest ratio ensures exemplary personalized service



Commission:  
14%

### Contact

Consumers: [www.OceaniaCruises.com](http://www.OceaniaCruises.com)  
Agents: [www.Agent.OceaniaCruises.com](http://www.Agent.OceaniaCruises.com)  
**1.800.531.5658**

Jill Hanlon  
Regional Sales Director  
1.800.531.5629 ext. 2248  
JHanlon@OceaniaCruises.com

**OCEANIA CRUISES®**  
*Your World. Your Way.®*

# 16 Princess Cruises



Explore new lands, see history come alive, connect to exotic cultures and see things that you would never see at home when you cruise with Princess. We bring the flavor of the region you are visiting to life onboard with world-class cuisine and fascinating enrichment programs. And you can sample the very best of every port you visit with our award-winning shore excursions.

Onboard, enjoy live musical performances in the European-inspired Piazza, escape to the tranquil Sanctuary — a spa-like oasis reserved exclusively for adults, or grab a lounge chair and a bag of complimentary fresh-popped popcorn and enjoy Movies Under The Stars®, our giant poolside big screen.

You'll also find an assortment of dining options to suit a variety of tastes. From signature pastas and freshly baked breads, to savory main courses and indulgent desserts.

With decades of experience sailing the world's oceans, the destination experts have carefully planned award-winning itineraries to over 300 ports of call from the Caribbean to Europe, Australia, Asia, and beyond. It's no wonder they've been awarded "Best Cruise Line Itineraries" nine times by Recommend magazine. Whether it's swimming with sea turtles, visiting wineries in the Italian countryside or dog sledding on a glacier in Alaska, Princess offers experiences that will last a lifetime.

## Important To Know:

- ❖ Fleet of 18 includes large vessels with our signature features as well as more intimate small ships
- ❖ Many destinations offer in-depth cruise tours for a complete land and sea vacation
- ❖ Carefully planned shore excursions offer passengers the chance to explore best attractions of each port
- ❖ Book flights with ease using Princess eZAir® and gain peace of mind with Next Port Protection
- ❖ Extend you vacation with Cruise Plus Hotel Packages at the beginning or end of your cruise
- ❖ Excellent trip cancellation coverage provided by optional Princess Vacation Protection plans
- ❖ For the most up-to-date information and to download brochures, visit [www.Princess.com](http://www.Princess.com)



**Commission:**  
15% Princess  
13% Cunard

## Contact

Consumers: [www.Princess.com](http://www.Princess.com) or [www.Cunard.com](http://www.Cunard.com)  
Agents: [www.OneSourceCruises.com](http://www.OneSourceCruises.com)  
**1.800.Princess/1.800.Cunard**

Charlotte Tom  
Business Development Manager  
1.877.888.1869 ext. 38404  
CTom@PrincessCruises.com





# 17 Regent Seven Seas Cruises



Regent Seven Seas Cruises is the world's most inclusive luxury cruise line. The line's fares include all-suite accommodations, roundtrip air, highly personalized service, acclaimed cuisine, fine wines and spirits, sightseeing excursions in every port, gratuities, and a pre-cruise luxury hotel package and complimentary Wi-Fi for those guests staying in concierge-level and higher suites. Three award-winning, all-suite vessels, Seven Seas Navigator, Seven Seas Mariner, and Seven Seas Voyager, are among the most spacious at sea and visit more than 250 destinations around the globe. The line is currently building the 738-guest Seven Seas Explorer, which will be delivered in summer of 2016.

## Regent Seven Seas Commitment

Even more compelling than the quality of our ships is the adventurous spirit of RSSC - the imaginative itineraries, unique shore excursions and land tours, and the other innovative services we offer discerning guests. Destination Services features personalized services and programs that enable you to travel at your own pace and explore those things which interest you the most. From unique, pre-bookable adventures ashore to exclusive pre- and post-cruise land programs, the world is quite literally in the palm of your hand when you travel with Regent Seven Seas Cruises®.

### Important To Know:

- ❖ 2-for-1 fares plus Free roundtrip air\*
- ❖ Early booking savings of up to \$6,000 per suite
- ❖ Free unlimited shore excursions
- ❖ Free luxury hotel package in concierge suites and higher
- ❖ Free transfers between airport and ship
- ❖ Free pre-paid gratuities
- ❖ Free unlimited beverages including fine wines and premium spirits
- ❖ Free open bars and lounges plus in-suite mini-bar replenished daily



Commission:  
15%

### Contact

Consumers: [www.RSSC.com](http://www.RSSC.com)  
Agents: [www.RSSC.com/agent](http://www.RSSC.com/agent)  
**1.844.473.4368 (1.844.4.REGENT)**

Phil Devillier  
Director of Sales South Florida  
[pdevillier@rssc.com](mailto:pdevillier@rssc.com)  
954.940.7399



# 18 Royal Caribbean International



## The Sea is Calling. Answer it Royally.

Royal Caribbean International is a global cruise line with a fleet of 22 innovative ships that call on more than 270 destinations in 72 countries across six continents. With itineraries that include Alaska, Australia and New Zealand, Bermuda, the Caribbean, Europe, Hawaii, South America and more, Royal Caribbean delivers a dynamic vacation experience to a broad cross-section of travelers: value-minded families, adventure-seeking couples, young singles, and multi-generational groups who will enjoy activities for every age and interest. The line also offers unique cruisetour land packages that venture into the heart of Alaska, Canada, Dubai, Europe, Australia and New Zealand.

## The Royal Advantage

Royal Caribbean has a 40-year history of giving guests the most innovative ships, exciting, popular destinations, and world-renowned Gold Anchor Service. Through 2014, no ship goes untouched as the cruise line adds their best new features across the fleet, including concept restaurants, bars, smart technology, nurseries and entertainment. This commitment to provide the very best onboard experience to every guest is just one reason why Royal Caribbean has been voted "Best Cruise Line Overall" for nine consecutive years in the Travel Weekly Readers' Choice Awards.

### Important To Know:

- ❖ Revolutionary, imaginative ships
- ❖ Exclusive first-at-sea activities
- ❖ Personalized Gold Anchor Service®
- ❖ Over 270 worldwide destinations
- ❖ Unparalleled dining options
- ❖ Dazzling entertainment & nightlife
- ❖ An award-winning youth program
- ❖ Accommodations including lofts, suites



Commission:  
15%

### Contact

Consumers: [www.RoyalCaribbean.com](http://www.RoyalCaribbean.com)  
Agents: [www.CruisingPower.com](http://www.CruisingPower.com)  
1.800.327.6700

Lori Madeo  
Business Development Manager  
LorimSupport@RCCL.com



# 19 Shore Excursions Group



## Shore Excursions Group and TourSales offer you the opportunity to provide your clients with a higher quality shore and land experience.

Shore Excursions Group and TourSales offer you the opportunity to provide your clients with a higher quality shore and land experience while saving your clients both time and money. Traveling with a smaller group, often 30 passengers or less, provides a more intimate experience - so clients are not left touring with 300 of their closest new friends!

We offer the worlds best guarantees, including our Return To Ship Guarantee: in the unlikely event a client misses their ship because one of our tours returns them late to the ship, we will get them to their next port of call - all expenses covered and we will pay each person \$500 for the inconvenience! Talk about putting your money where your mouth is!

We believe in Guaranteed Departures - so your booked clients don't have to worry about getting a call a week before their cruise telling them a tour is canceled because we didn't reach a minimum!

We are a B2B company - but offer a B2C solution! No matter how you work with us you still earn your full commission - why would you spend a minute of your time on discussing shore excursions and tours when you could be selling more vacations!

Take advantage of our complimentary email reminder programs - tell them and they will come! Then let us do the rest for you!

- ❖ Best guarantees in the business - including Return to Ship Guarantee!
- ❖ Guaranteed Departures - if your clients are the only ones booked - they still travel - no additional fees!
- ❖ Low Price and a Full Money Back guarantee!
- ❖ We act as your Shore Ex department so you don't have to know about 2500+ tours!
- ❖ Our leading class technology prevents your clients from booking tours that don't work for their cruise! We've taken the guess work out of the equation.
- ❖ We are all industry veterans and are here to help you and your clients!
- ❖ We are the largest provider of independent shore excursions in the world! Our guarantees allow you to book with us with confidence!
- ❖ We help you become the 'One Stop Shop' your clients need and we help you grow repeat and referral business!

### Contact

Consumer: [www.ShoreExcursionsGroup.com](http://www.ShoreExcursionsGroup.com)

Agent: [Click Travel Agent Link](#)

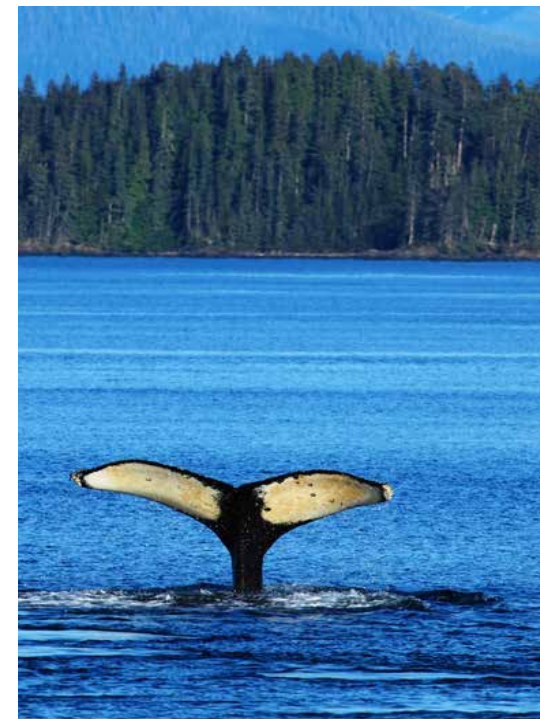
**1.866.999.6590**

Colleen Pinto - Account Executive

Lorri Cohn - Vice President, Sales

**866-999-6590**

[info@shoreex.com](mailto:info@shoreex.com)



**Commission:**  
12%

### Special Booking Instructions:

Use automated email reminders to send your clients beautiful custom messages about the best excursions for their cruise at just the right times!

We also work with Client Base, WinCruise, and other tech companies to help you maximize your commission potential!

# 20 Tauck



## About Us

Tauck has been a leader in global guided travel since 1925. Family-owned-and-operated, Tauck offers over 100 inspiring land journeys, river cruises, small ship cruises, family travel adventures, and exclusive events across all seven continents – and has won over 50 awards for quality, innovation and leadership, including being named to many “World’s Best Tour Operator” lists.

## The Tauck Difference

It’s easy to see the world’s sights. To stand in long lines, push through the crowds, and generally have the same standard-issue vacation as everyone else. But that’s not good enough for us, and it’s not good enough for you. We believe that travel should be easy. It should be fun. It should be worth your time and the price you paid. It should re-energize and transform. And above all else, it should be beyond the ordinary. Because how your clients see the world matters.

### Important To Know:

- ❖ Classic land journeys in the U.S.A. and Canada feature 1- and 2-week itineraries
- ❖ Explore Europe’s scenic Yellow Roads on inclusive land journeys ranging from 8 to 14 days
- ❖ Discover the world on exotic adventures from Asia, Antarctica, Australia to Africa and Latin America
- ❖ Tauck’s worldwide cruises include exclusive yachts, small ships and expeditionary ships
- ❖ Tauck’s Award-Winning River Cruises  
Personalized service, All-inclusive value, all-included shore excursions
- ❖ Tauck Bridges — Families share the memories of a lifetime together. Hassle-free, global travel for the whole family
- ❖ Tauck’s Events — One of kind experiences, because once in a lifetime only happens once. Theme driven, travel experiences
- ❖ Tauck Culturious — Culturally immersive, wonderfully authentic, hands-on travel designed for inquisitive travelers



Commission:  
10%

### Contact

Consumers: [www.Tauck.com](http://www.Tauck.com)

Agents: [www.tauck.com/agent/agentconnect](http://www.tauck.com/agent/agentconnect)

[info@tauck.com](mailto:info@tauck.com)

1.800.468.2825

Jennifer Thorson  
888-237-0281 ext 4200  
[jthorson@tauck.com](mailto:jthorson@tauck.com)



# 21 Travel Insured



Travel Insured International's mission is to provide our customers the finest insurance plans for all their travel protection needs through our travel selling partners. We differentiate ourselves from other travel insurance providers by delivering uncompromising, superior customer service to both travel sellers and their customers while providing our comprehensive protection programs to selected partners and consortia in the U.S.

Travel Insured's policies offer an array of travel insurance protection benefits including Emergency Assistance and Evacuation, Trip Cancellation and Trip Interruption Protection, Medical Insurance, Baggage Insurance, Airline Ticket Protection, and many more optional upgrades. Travel Insured maintains a network of travel agents, tour operators, and specialty travel providers as well as provides 24/7 insurance assistance that allows you to travel relaxed, travel secure, and travel insured.

Our philosophy of success has been a simple one: We do not simply sell insurance by dropping off product brochures and hoping people like what they see. We are a travel solutions and services company that takes the necessary time to understand what you and your clients' travel protection needs are. We do this by listening to the ideas of individual sellers in designing and improving our programs sold through the travel industry distribution system.

## Important To Know:

- ❖ Team of Account Managers available locally to conduct in person training and assistance.
- ❖ A product portfolio that fits every need, from family travel to luxury travel.
- ❖ Compensation and protection for your hard work.
- ❖ Travel insurance for accident, sickness, evacuation, and pre-existing medical conditions, with hospital admission assistance.
- ❖ Extend you vacation with Cruise Plus Hotel Packages at the beginning or end of your cruise
- ❖ Trip cancellation and interruption insurance for weather, natural disaster, strike, illness, traffic accident, and job reasons.
- ❖ Coverage for baggage delay, loss and theft, with assistance for ID protection, cash advance, and prescription replacement.
- ❖ See "Insure It" links at [IntelTravel.com](http://IntelTravel.com) for easy quotes.

**Contact**  
[www.TravelInsured.com](http://www.TravelInsured.com)  
 1.800.243.3174

Kevin Herlihy  
 National Account Manager  
 1.800.243.3174 ext. 134  
[KHerlihy@TravelInsured.com](mailto:KHerlihy@TravelInsured.com)



**Commission:**  
 Starting At 28%

**Special Booking Instructions:**  
 Use the FREE e-post cards in your back office. Travel Insured is the default insurance provider in your booking engines —clients will be automatically offered insurance in the online reservation process.

**TRAVEL INSURED**  
 INTERNATIONAL<sup>®</sup>  
*A Customer-Connected Company*



# 22 Viking River Cruises



## Traveling with the best

When you book your clients with Viking, they sail with the world's leading river cruise company, and enjoy the rewards of more than 175 years of heritage and a level of expertise second to none. Inspiring destinations, beautifully crafted itineraries, expert tour guides, elegant ships, fine cuisine, excellent service, remarkable value --our success is defined by all these things, and something else, too: personal attention to every detail. At Viking, we never forget that looking after you and your clients is why we have become the world's favorite river cruise line, and why your clients return to cruise with us again and again. Indeed, it is our guests who are our greatest ambassadors, making us the most honored river cruise line in the world.

## The Most Award-Winning River Cruise Line

Viking River Cruises is the World's Best River Cruise Line in the Travel + Leisure World's Best Awards readers' survey and has consistently placed high on competitive rankings like Condé Nast Traveler's Gold List, Reader's Choice and Best Small Ships awards. We have also been honored by prestigious international organizations like the World Travel Awards. Meanwhile, agents like you have recognized us with awards including TravelAge West's Best Line for River Cruising and Travel Weekly's #1 River Cruise Line. And Viking is featured in National Geographic's The 10 Best of Everything.

### Important to Know:

- ❖ No NCFs
- ❖ Over \$1,700 commission per Viking Longship® booking
- ❖ New award-winning Viking Longships
- ❖ Most awarded river cruise line
- ❖ Inclusive fares — best value in river cruising
- ❖ Only river cruise line to guarantee award-winning service
- ❖ Largest fleet providing the most availability
- ❖ Cultural enrichment with exclusive access



**Commission:**  
16% and NO Non-commissionable Fees.

### Contact

Consumers: [www.VikingRiverCruises.com](http://www.VikingRiverCruises.com)  
 Agents: [www.VikingRiverCruises.com/agents](http://www.VikingRiverCruises.com/agents)  
 Agent Academy: [specialist.vikingrivercruises.com](http://specialist.vikingrivercruises.com)  
**1.877.523.0584**

Darren Dolan  
 Director of Business Development  
 305.586.4130  
 Darren.Dolan@VikingCruises.com

# 23 Walt Disney World Resort®



The Walt Disney World Resort (Orlando, FL) spreads across 47 acres of land featuring 4 theme parks: Magic Kingdom® Park, Epcot®, Disney's Animal Kingdom® Park and Disney's Hollywood Studios®, two water parks: Disney's Blizzard Beach® and Disney's Typhoon Lagoon®, as well as the Downtown Disney® district. Choose from 23 imaginative Resorts and explore endless world-class shopping, dining and recreation. As a Guest staying in a Disney Resort, your clients are entitled to remarkable benefits like **Extra Magic Hours, Disney's Magical Express, Disney's Complimentary Transportation, Disney Dining Plan** — and more magic all around.

## What's New at Walt Disney World?

**New Fantasyland:** The largest expansion in the 41-year history of the Magic Kingdom, New Fantasyland features attractions, dining, shopping, character interactions, recreation and more — laid out fairy tale-style amid waterfalls, grottoes, arched bridges, forests and circus big tops. A multiyear expansion project that doubles the size of the existing Fantasyland, the sprawling new area lies just beyond the existing Fantasyland in the shadows of Cinderella Castle.

### Important To Know:

- ❖ Learn more about Disney! Complete the College of Disney Knowledge (located under the Training & Benefits tab) at [www.DisneyTravelAgents.com](http://www.DisneyTravelAgents.com)
- ❖ FREE marketing tools available under MY DISNEY TOOLS tab. Customize up to 3,000 fliers or postcards for FREE
- ❖ Special offers are outlined on agent web site under FEATURED OFFERS tab (always check before you book)



**Commission:**  
10%

### Special Booking Instructions:

When booking Walt Disney World reservation on [www.DisneyTravelAgents.com](http://www.DisneyTravelAgents.com), simply click on Quote or Book. You can also book by calling reservations.

### Contact

Consumers: [DisneyWorld.DisneyGo.com](http://DisneyWorld.DisneyGo.com)  
Agents: [www.DisneyTravelAgents.com](http://www.DisneyTravelAgents.com)  
**1.800.327.2996**

Lily Mendoza, CTC  
District Sales Manager  
1.800.939.8265  
[Lily.Mendoza@Disney.com](mailto:Lily.Mendoza@Disney.com)



For IntelTravel.com Independent Travel Agent use only. See your IntelTravel.com Training Manual and log on to the Agents Only area of www.IntelTravel.com for complete instructions on booking, marketing and selling travel.

All information accurate at time of printing, however all information subject to errors, omissions and change without notice.

Commissions: Commissions are subject to change over time or due to booking method or other factors. Always confirm commissions at time of booking.

Contacting Preferred Partner Business Development Managers and Representatives: Contact information is provided for your use, however less experienced Agents must contact CustomerService@IntelTravel.com first, prior to contacting Preferred Partner Account Representatives directly. Answers to many questions and basic booking support are available through IntelTravel.com. Reserve direct contact with Preferred Partner Account Representatives for more advanced issues, like prospective group sales, marketing support, etc.

[www.IntelTravel.com](http://www.IntelTravel.com)

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